

RADQUOTE

Intelligent sheetmetal quoting

Radquote is a sheet metal quotation program that will enable you to quickly and easily create quotes for sheet metal parts and purchased parts. It gives you a full breakdown of the costs and allows you to alter each cost area to give you the flexibility you need when negotiating. Flexible reporting allows you to send professional quotations and make internal reports for analysis. Customer management and reminders help you track active quotes and record success rates.

Flexible cost calculations

Radquote comes with a standard set of cost calculations for operations like: material consumption; laser cutting; punching; bending, welding, painting, sub contracting and assembly. These operations can be customised and new operations added to meet your requirements. Quote level operations, such as analysis and transport cost, are also included.

Quick and flexible during negotiations

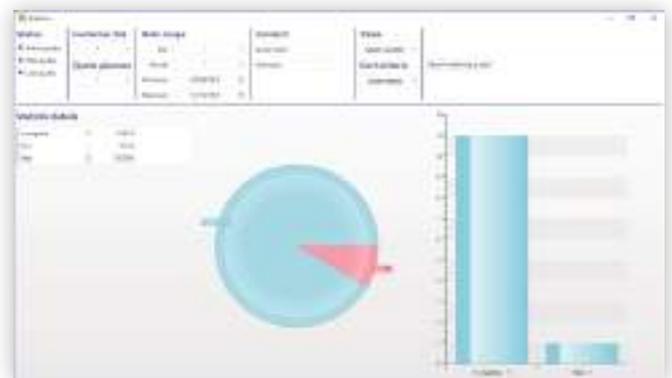
Radquote gives you a full breakdown of where your costs come from, so that you can see what areas most affect the cost. During negotiations you can quickly adjust your margins and override the calculations to achieve your selling price while maintaining control of your costs.

Professional reports and letters

Radquote uses a powerful reporting engine to produce professional reports and letters. Radquote comes with a set of standard letters which can be quickly customised to include your company logo and details. You can also add your own layouts and reports.

Links to ERP

Radquote also links seamlessly with most ERP systems, particularly WorkPLAN. This means that if there's a material price rise recorded in the ERP system, Radquote will utilise that information.



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Managing your quotes

When you have issued your quote to a customer, you can set a reminder date and add notes, so that you can manage the follow-up for your quotes. When a quote is won or lost, you can record the result for use in your monthly reports and analysis.

Utilize the power of Radan to improve cost accuracy

Using the power of the Radan suite of products makes Radquote a unique, fast and very accurate way to issue, in a few clicks, the quotes you need to grow your business. When negotiating quotes you need to have an accurate view of your costs so that you can be competitive without losing money.

You can use Radan's 2D and 3D CAD/CAM to create accurate geometry for calculating parameters like profile lengths and part areas. Radan parts can be nested to get accurate sheet utilisation and apportion scrap to per-part material costs. Radan tooling can be used to get accurate cutting times and tooling costs. Radquote utilizes all this information to give you better control over your margins.

Features include:

- Utilise geometry and tooling from Radan parts.
- Quickly describe parts without drawing geometry.
- Assembly parts supported.
- Material cost based on nests.
- Common operations supplied as standard.
- Make your own custom operations.
- Flexible reporting.
- Cost breakdown analysis.
- Customer management.
- Follow up call reminders.
- Full quote management and statistics.

